

# LEADTEK 2022 Investor Conference

2022/12/14

# **Company Profile**

Incorporation: 1986/10/24

IPO: 1999/6/3

Stock code: 2465

Capital: 589 million NTD

Chairman & CEO: K.S. Lu

Headquarters: Taipei, Taiwan

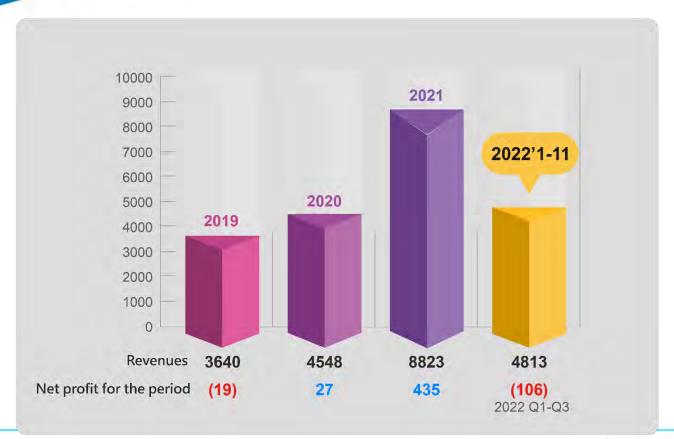
Subsidiaries: China and Japan

Number of employees: 380



# **REVENUES**

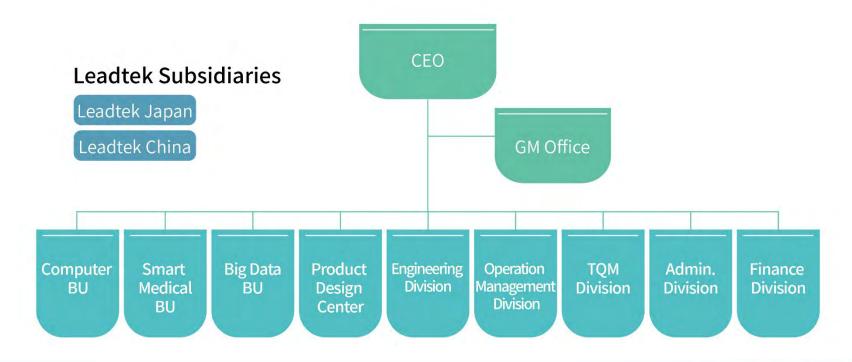
### **NTD** in Million



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# Company Org. Chart

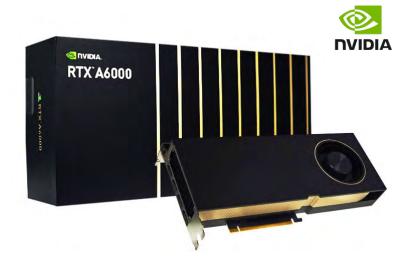


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# A leading brand of graphics cards for 36 years

A full range of consumer/workstation graphics cards, powered by NVIDIA Ada Lovelace architecture, combining the third-generation RT core and the fourth-generation Tensor core, provide high-quality and diverse products to fully meet the needs of the market.







# **Al Cloud Computing Total Solution**

- NVIDIA-Certified System for Enterprise
- System Planning, software Integration
- GPU Technical Service, maintenance Service



WinFast Series NVIDIA-Certified Workstations & Server







# **MS** Al Management Software

The AIDMS management process uses a graphical interface. Users do not need to write programs (No-Code). Start AI deep learning and model training with one click, complete training and verification in three days, and quickly implement application in seven days. Even users who don't understand AI and codes can quickly realize AI digital transformation with Leadtek's assistance.

Industrial application

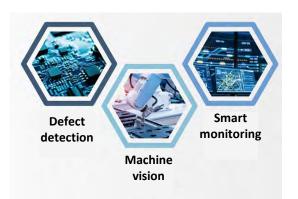
Semiconductor manufacturing

Consumer electronics

Automobile manufacturing

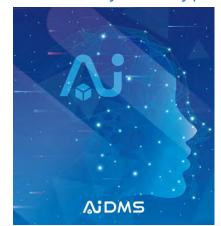
Medical and pharmaceutical industry

Beverage and food industry



**Educational** application

Accelerate your teaching environment construction, thesis research, industry-university planning



## **DRIVE AGX Orin DevKit**

The NVIDIA DRIVE® platform is the solution for autonomous vehicle (AV) development for highly automated supervised driving with fully autonomous operation. The platform includes active safety, autonomous driving, parking and AI cockpit functions.







# Leadtek Thin Client & Ultra-Thin Client



### **Full Range Performance**

From school and office daily task to thin clients for government and enterprise critical mission, Leadtek continues to provide new models for VDI (Virtual Desktop Infrastructure) applications.

- Zero Client with no local storage and operating system
- Thin Client featuring biometric authentication
- Ultra-Thin Client using non-removable embedded Multimedia Card (eMMC) to secure business-sensitive data



# **NVIDIA DLI Course**

Leadtek is an NVIDIA authorized deep learning institute (DLI), and the courses are taught by Leadtek lecturers who are qualified NVIDIA DLI instructors. Nearly 1000 school and corporate training sessions have been completed, spanning across schools, finance, IT, medical, automobile manufacturing, and many other industries.



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# **NVIDIA Omniverse Enterprise**

Leadtek is the Asia-Pacific distributor of the NVIDIA Omniverse Enterprise platform.

Creators, designers, and engineers can integrate users and top professional 3D design tools on the Omniverse platform. As updates, iterations and changes do not require data preparation, they are instantly reflected to simplify the work process.



## **NVIDIA vGPU Solution**

In a virtualized environment that' s powered by NVIDIA virtual GPUs, the NVIDIA virtual GPU (vGPU) software is installed at the virtualization layer along with the hypervisor. This software creates virtual GPUs that let every virtual machine share the physical GPU installed on the server. Demanding engineering and creative applications, as well as compute-intensive workloads like AI and data science, can be supported in a virtualized and cloud environment.



### NVIDIA Virtual Compute Server(vCS)

Power the most compute-intensive workloads with virtual GPUs



## NVIDIA RTX Virtual Workstation (vWS)

Virtual Workstations for creative and technical professionals using graphics applications.



#### **NVIDIA Virtual PC (vPC)**

Virtual desktop infrastructure for knowledge workers who use office productivity applications and multimedia.



### NVIDIA Virtual Applications (vApps)

Application streaming with Remote Desktop Session Host solutions.



# **Leadtek Big Data Solution**

Algorithm Visualization Model RLEADTEK **BIG DATA** Data Management Blockchain Institutional

Research

Provide efficiency-optimized information products and services that help decision making

We assist in the construction of data collection, modeling and cleaning, data storage, data acquisition, data analysis, decision-making models, and intelligent imaging platforms to help users in efficient management, precise focus on development strategies, and create value.

### Fields of application







# ProfitPoint

Intelligent assistant system for national health insurance declaration

 Facilitate the optimization of the reporting operations of medical institutions, and reduce the burden of tedious and repetitive tasks for users

 Through the verification mechanism, reduce the risk of being deleted and indirectly increase the number of declared benefit points

Get instant and highly reliable data analysis results quickly and immediately

 Remind the declaration optimization/doubtful items to reduce the omission of manual inspection

- Real-time presentation of data analysis charts related to declarations
- Assist the hospital to grasp key information about medical decision-making in advance



238



1819





### Easy and quick construction

Private cloud data storage and exchange system for enterprises

### Advantages of Safe Exchange Data Vault

- 1. Identity Verification + Smart Contract 2. Blockchain + File fingerprint
- 3. Fragmentation + Encryption 4. Intrusion Detection + Trap



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### **Data vault**

Protect 10% high-value data



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### Al Smart Medical Solution

#### Risk evaluation

(ECG/heart sounds/blood pressure/blood sugar/ cholesterol/smoking/Blood oxygen ...)



Community/ workplace





DxPatch ECG & heart sounds recorder



Clinic/Physical check-up



Referrals

(10-second quick screening)



Household



Fingertip pulse oximeter





Physical and Mental Health Management Al Platform



HRV/ HRV Guard Portable ECG Recorder/Stethoscope Recording Device



Hospital



Health Keeper App

#### Rehabilitation at home

(Assessing post-surgery heart & lung functions)





household transmission box

#### Care at home

(Daily measurement, such as blood pressure)



#### Hospital discharge risk assessment

(To avoid hospital readmission soon)

Health examination at hospital (PCG 18018b)

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### Sales Chann



amazon

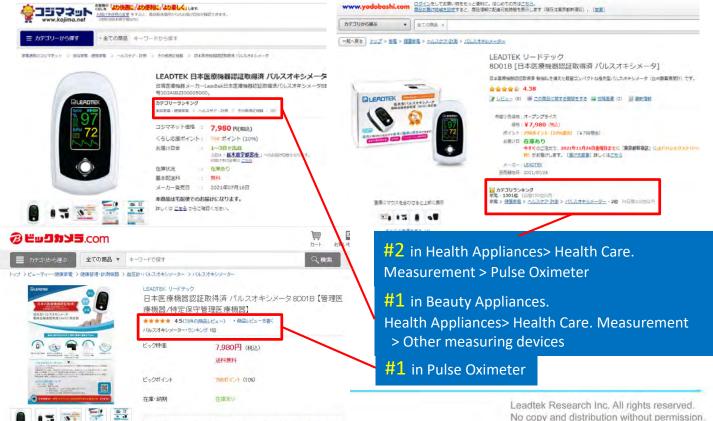








# Pulse Oximeter-Rankings in Japanese Sales Channels



【高度管理医療機器/管理医療機器/特定保守管理医療機器】の出荷につい

### Partners in Taiwan

We cooperate with major domestic hospitals and more than 200 clinics





### Leadtek Cosmeceutical channel map



8D01 Leadtek Fingertip Pulse Oximeter

#### Direct sales channel

<u>watsons</u> 屈臣氏 (500餘家門市)

**圖麗** 順麗連鎖藥局

延 學 響 躍獅連鎖藥局 (90餘家門市)

♪ 中華電信 (700餘家門市)

ф杏-medFirst杏-醫療 (280餘家門市)

TLANEW LANEW

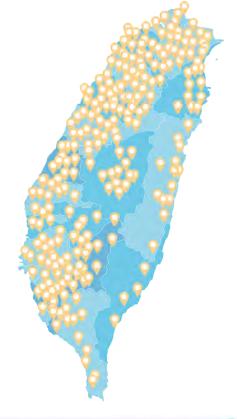
 800 small and medium-sized pharmacies and medical material stores across the country sell in collaboration

Distributor sales channel

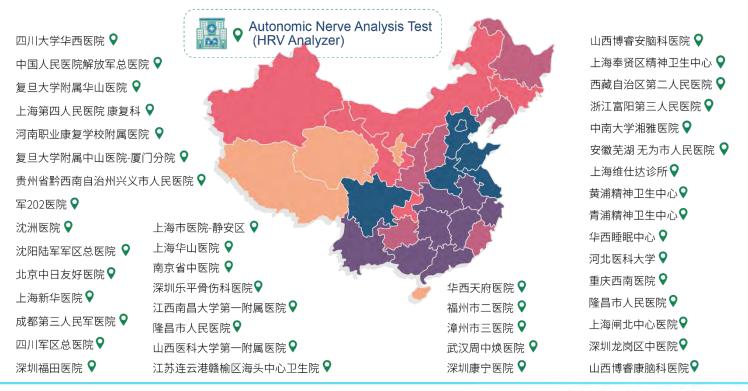
🤼 維康醫療

COSMED 康是美 中康是美

●大樹 大樹藥局



### **Leadtek Medical Product Territory in China Hospitals**



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# TWS Bluetooth headphones

Integrating Bluetooth front-end solutions + global back-end production, providing the best quality and cost-effective products to customers around the world



Jello2 Lite



WFTA-Hearing aid earbuds



DIY Bluetooth Over-Ear Headphones